

## DATA MODUL continues to be a strong partner, having achieved a very good 2021 full year result amongst difficult market conditions

- > Order entry with record high of EUR 233.8m (+21.9%)
- > Slight rise in sales marking EUR 194.8m (+1.3%)
- > EBIT-increase to EUR 12.7m (+7.4%)

Munich/Germany, March 24<sup>th</sup>, 2022 – Whilst having faced continuously difficult economic market conditions, DATA MODUL has successfully concluded a challenging fiscal year of 2021, marking increases of sales and earnings, and showing a positive outlook backed by full order books. Within the fourth quarter of 2021 DATA MODUL marked sales of EUR 57.1m (vs. EUR 53.9m for Q4/2020), *i.e.* a year-to-year rise of 5.9%. Group-wide sales for the full year of 2021 increased by 1.4% and achieved EUR 194.8m (vs. EUR 192.2m for 2020). The already high export rate continued to rise to 50.5% (vs. 44.5% for 2020) because of an ongoing focus on internationalization. Due to a consequent management of cost and crisis, group-wide EBIT achieved EUR 4.8m within the fourth quarter of 2021 (vs. EUR 4.2m in Q4/2020) marking a total of EUR 12.7m for the full fiscal year 2021 (vs. EUR 11.8m for 2020). This resulted in an EBIT margin for 2021 of 6.2% (vs. 6.5% for 2020). Order entry in Q4/2021 recorded EUR 54.7m (vs. EUR 48.0m in Q4/2020) leading to EUR 233.8m for the full fiscal year of 2021, surpassing previous year's EUR 191.8m by a clear 21.9%. Year-end order backlog rose by 37.3% to achieve a record high of EUR 164.9m (vs. EUR 120.1m for 2020).

## **Group-wide key performance indicators**

In kEUR	2021	2020	Change
Sales	194,774	192,185	1.3%
Order entry	233,807	191,826	21.9%
Order backlog	164,867	120,105	37.3%
EBIT	12,704	11,829	7.4%
EBIT margin	6.5%	6,2%	4.8%
_Net profit	7.898	7.563	4.4%
Profit per share (in EUR)	2.24	2.14	4.7%
Investments	3,018	3,429	-12.0%
Employees (full year average)	468	460	1.7%

The executive board and the supervisory board intend to propose to the AGM a dividend pay-out for the fiscal year of 2021 of EUR 1.00 per no-parvalue share.

## Outlook

Especially within the first half of 2022, the world economy will continue to suffer from the corona crisis and the ensuing supply shortages. Also, the war against Ukraine will lead to a further increase in prices for energy, industrial and agricultural raw materials, forcing a change of supply chains and thus causing further rises in costs. A gradual recovery is to be expected for the second half of 2022 if the situation concerning Ukraine will not further deteriorate. Assuming those recovery effects, the executive board expects a very good development of DATA MODUL for the full year of 2022.